POTASH & PHOSPHATE INSTITUTE

QUARTERLY EXPORT SALES - U.S. PRODUCERS - (Short Tons K2O)

APRIL-JUNE 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	687	354	1,330	0	1,103	3,474
Australia	0	0	0	0	1,663	1,663
Belize	416	0	0	0	0	416
Brazil	5,594	9,003	12,670	0	0	27,267
Chile	3,162	0	0	0	1,117	4,279
China	0	0	0	0	18,795	18,795
Colombia	4,299	0	0	0	727	5,026
Costa Rica	3,296	0	1,321	0	2,720	7,337
Dom. Republic	0	0	6,496	13	416	6,925
Ecuador	2,090	0	0	0	0	2,090
El Salvador	0	0	722	0	242	964
Honduras	948	952	0	0	0	1,900
India	0	0	0	0	10,544	10,544
Indonesia	0	0	0	0	4,567	4,567
Jamaica	906	0	0	0	0	906
Japan	6,983	1,399	4,825	0	9,716	22,923
Malaysia	0	0	0	0	3,374	3,374
Martinique	0	0	2,858	0	675	3,533
Mexico	5,317	0	0	0	905	6,222
New Zealand	0	0	0	0	10	10
Panama	0	0	1,802	0	0	1,802
Puerto Rico	0	0	0	0	33	33
Thailand	0	0	0	0	1,273	1,273
Uruguay	0	1,667	0	0	0	1,667
TOTAL AG:	33,698	13,375	32,024	13	57,880	136,990
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Japan	13	-	-	0	50	63
Mexico	1,641	-	-	0	0	1,641
TOTAL NON-AG:	1,674	-	-	0	60	1,734
TOTAL EXPORTS	**35,372**	**13,375**	**32,024**	**13**	**57,940**	**138,724**

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K20)

APRIL-JUNE QUARTER, 1990 & 1989

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1990 APR-JUN	1989	MINE SITE	OFFSITE	1990	1989	1990 APR-JUN	1989
MURIATE								
Standard	104,948	97,809	109,404	(158)	109,246	77,331	103,927	147,408
Chemical	2,801	2,537	1,335	-	1,335	1,506	2,554	2,002
Coarse	44,232	47,441	16,257	-	16,257	16,312	35,200	53,646
Granular	184,617	174,083	138,341	8,125	146,466	73,931	182,968	196,711
Soluble	18,306	15,336	2,753	-	2,753	4,401	18,775	17,123
Sulphates	96,306	77,453	50,116	17,887	68,003	48,249	116,213	85,234
TOTAL:	451,210	414,659	318,206	25,854	344,060	221,730	459,637	502,124

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		April-June	
	1990 APR-JUN	1989	1990 APR-JUN	1989	1990 APR-JUN	1989	1990 APR-JUN	1989	1990	1989
MURIATE										
Standard	35,316	40,884	33,698	75,827	35,271	35,311	1,641	1,379	105,926	153,401
Chemical	-	-	-	-	2,618	1,978	33	36	2,651	2,014
Coarse	23,044	26,546	13,375	24,780	-	-	-	-	36,419	51,326
Granular	142,468	133,650	32,024	69,256	-	-	-	-	174,492	202,906
Soluble	18,682	15,624	13	-	323	1,646	-	-	19,018	17,270
Sulphates	56,641	52,322	57,880	31,217	1,576	1,673	60	-	116,157	85,212
TOTAL:	276,151	269,026	136,990	201,080	39,788	40,608	1,734	1,415	454,663	512,129

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

APRIL-JUNE, 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	7,160	39,357	0	46,517
Brazil	13,636	24,871	24,510	0	63,017
China	233,175	0	0	0	233,175
Columbia	7,721	15,703	13,532	0	36,956
Costa Rica	4,074	0	0	0	4,074
Denmark	15,541	0	0	0	15,541
El Salvador	1,108	0	0	0	1,108
Guatemala	1,480	0	4,431	0	5,911
Holland	0	0	13,919	0	13,919
India	71,996	0	0	0	71,996
Jamaica	0	2,190	1,821	0	4,011
Japan	33,668	17,205	14,562	27,285	92,720
Korea	63,353	0	0	0	63,353
Malaysia	116,583	0	0	0	116,583
New Zealand	8,876	8,571	0	0	17,447
Nigeria	6,674	0	0	0	6,674
Philippines	10,692	0	0	0	10,692
South Africa	8,450	0	7,843	0	16,293
Sri Lanka	505	0	0	0	505
Switzerland	30,318	0	0	0	30,318
Taiwan	30,168	0	0	0	30,168
Thailand	3,359	0	0	0	3,359
Venezuela	0	0	13,912	0	13,912
OTHER COUNTRIES	306	0	0	0	306
TOTAL AG:	661,683	75,700	133,887	27,285	898,555
NON-AGRICULTURAL					
Costa Rica	0	-	-	520	520
Italy	0	-	-	10,715	10,715
Japan	37	-	-	15,381	15,418
Korea	551	-	-	8,749	9,300
New Zealand	12	-	-	0	12
Taiwan	249	-	-	5,224	5,473
United Kingdom	163	-	-	0	163
OTHER COUNTRIES	0	-	-	8,368	8,368
TOTAL NON-AG:	1,012	-	-	48,957	49,969
TOTAL EXPORTS	**662,695**	**75,700**	**133,887**	**76,242**	**948,524**

NOTE: Other Countries = Agricultural: 306 tons standard grade to Guyana;
Non-Ag: 3,819 tons soluble grade to China and
4,549 tons soluble grade to India.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

APRIL-JUNE QUARTER, 1990 & 1989

	PRODUCTION APR-JUN		ENDING INVENTORY, June 30				DISAPPEARANCE APR-JUN	
	1990	1989	MINE SITE	OFFSITE	1990	1989	1990	1989
MURIATE								
Special Standard	50,627	57,577	6,677	13,174	19,851	28,781	48,984	66,172
Standard	661,300	803,600	184,774	159,898	344,672	514,949	667,642	719,231
Chemical	23,372	18,340	19,512	4,128	23,640	14,431	16,572	20,412
Coarse	623,158	613,368	223,663	424,510	648,173	809,052	625,825	671,764
Granular	615,849	669,321	178,908	256,885	435,793	525,471	724,830	694,548
Soluble	209,211	164,343	93,229	90,569	183,798	117,967	201,885	202,129
TOTAL:	2,183,517	2,326,549	706,763	949,164	1,655,927	2,010,651	2,285,738	2,374,256

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES April-June	
	U.S. & CANADA APR-JUN		EXPORTS APR-JUN		U.S. & CANADA APR-JUN		EXPORTS APR-JUN			
	1990	1989	1990	1989	1990	1989	1990	1989	1990	1989
MURIATE										
Special Std	31	33	63,457	72,819	-	-	-	-	63,488	72,852
Standard	43,395	47,954	598,226	690,541	[illegible],439	33,543	(382)	-	656,678	772,038
Chemical	-	-	-	-	[illegible],536	17,136	1,394	666	31,930	17,802
Coarse	614,608	576,752	75,700	116,144	-	-	-	-	690,308	692,896
Granular	517,838	472,635	133,887	180,041	-	-	-	-	651,725	652,676
Soluble	98,211	117,355	27,285	31,925	32,155	31,340	48,957	34,229	206,608	214,849
TOTAL:	1,274,083	1,214,729	898,555	1,091,470	78,130	82,019	49,969	34,895	2,300,737	2,423,113

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE

QUARTERLY EXPORT SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

APRIL-JUNE, 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	687	354	1,330	0	1,103	3,474
Australia	0	7,160	39,357	0	1,663	48,180
Belize	416	0	0	0	0	416
Brazil	19,230	33,874	37,180	0	0	90,284
Chile	3,162	0	0	0	1,117	4,279
China	233,175	0	0	0	18,795	251,970
Colombia	12,020	15,703	13,532	0	727	41,982
Costa Rica	7,370	0	1,321	0	2,720	11,411
Denmark	15,541	0	0	0	0	15,541
Dom. Republic	0	0	6,496	13	416	6,925
Ecuador	2,090	0	0	0	0	2,090
El Salvador	1,108	0	722	0	242	2,072
Guatemala	1,480	0	4,431	0	0	5,911
Holland	0	0	13,919	0	0	13,919
Honduras	948	952	0	0	0	1,900
India	71,996	0	0	0	10,544	82,540
Indonesia	0	0	0	0	4,567	4,567
Jamaica	906	2,190	1,821	0	0	4,917
Japan	40,651	18,604	19,387	27,285	9,716	115,643
Korea	63,353	0	0	0	0	63,353
Malaysia	116,583	0	0	0	3,374	119,957
Martinique	0	0	2,858	0	675	3,533
Mexico	5,317	0	0	0	905	6,222
New Zealand	8,876	8,571	0	0	10	17,457
Nigeria	6,674	0	0	0	0	6,674
Panama	0	0	1,802	0	0	1,802
Philippines	10,692	0	0	0	0	10,692
Puerto Rico	0	0	0	0	33	33
South Africa	8,450	0	7,843	0	0	16,293
Sri Lanka	505	0	0	0	0	505
Switzerland	30,318	0	0	0	0	30,318
Taiwan	30,168	0	0	0	0	30,168
Thailand	3,359	0	0	0	1,273	4,632
Uruquay	0	1,667	0	0	0	1,667
Venezuela	0	0	13,912	0	0	13,912
OTHER COUNTRIES	306	0	0	0	0	306
TOTAL AG:	695,381	89,075	165,911	27,298	57,880	1,035,545
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Costa Rica	0	-	-	520	0	520
Italy	0	-	-	10,715	0	10,715
Japan	50	-	-	15,381	50	15,481
Korea	551	-	-	8,749	0	9,300
Mexico	1,641	-	-	0	0	1,641
New Zealand	12	-	-	0	10	22
Taiwan	249	-	-	5,224	0	5,473
United Kingdom	163	-	-	0	0	163
OTHER COUNTRIES	0	-	-	8,368	0	8,368
TOTAL NON-AG:	2,686	-	-	48,957	60	51,703
TOTAL EXPORTS	**698,067**	**89,075**	**165,911**	**76,255**	**57,940**	**1,087,248**

NOTE: Other Countries = Agricultural: 306 tons standard grade to Guyana;
Non-Ag: 3,819 tons soluble grade to China and
4,549 tons soluble grade to India.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

APRIL-JUNE QUARTER, 1990 & 1989

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1990 APR-JUN	1989	MINE SITE	OFFSITE	1990	1989	1990 APR-JUN	1989
MURIATE								
Special Standard	50,627	57,577	6,677	13,174	19,851	28,781	48,984	66,172
Standard	766,248	901,409	294,178	159,740	453,918	592,280	771,569	866,639
Chemical	26,173	20,877	20,847	4,128	24,975	15,937	19,126	22,414
Coarse	667,390	660,809	239,920	424,510	664,430	825,364	661,025	725,410
Granular	800,466	843,404	317,249	265,010	582,259	599,402	907,798	891,259
Soluble	227,517	179,679	95,982	90,569	186,551	122,368	220,660	219,252
Sulphates	96,306	77,453	50,116	17,887	68,003	48,249	116,213	85,234
TOTAL:	2,634,727	2,741,208	1,024,969	975,018	1,999,987	2,232,381	2,745,375	2,876,380

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		April-June	
	1990 APR-JUN	1989	1990 APR-JUN	1989	1990 APR-JUN	1989	1990 APR-JUN	1989	1990	1989
MURIATE										
Special Std	31	33	63,457	72,819	-	-	-	-	63,488	72,852
Standard	78,711	88,838	631,924	766,368	50,710	68,854	1,259	1,379	762,604	925,439
Chemical	-	-	-	-	33,154	19,114	1,427	702	34,581	19,816
Coarse	637,652	603,298	89,075	140,924	-	-	-	-	726,727	744,222
Granular	660,306	606,285	165,911	249,297	-	-	-	-	826,217	855,582
Soluble	116,893	132,979	27,298	31,925	32,478	32,986	48,957	34,229	225,626	232,119
Sulphates	56,641	52,322	57,880	31,217	1,576	1,673	60	-	116,157	85,212
TOTAL:	1,550,234	1,483,755	1,035,545	1,292,550	117,918	122,627	51,703	36,310	2,755,400	2,935,242

Note: Exports are listed on reverse.

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POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K2O)

APRIL - JUNE

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1990	1989	Change %	1990	1989	Change %	1990	1989	Change %
Beginning Inventory	1,758,148	2,058,358	-14.6%	352,487	309,195	14.0%	2,110,635	2,367,553	-10.9%
(+) Production	2,183,517	2,326,549	-6.1%	451,210	414,659	8.8%	2,634,727	2,741,208	-3.9%
(-) Ending Inventory	1,655,927	2,010,651	-17.6%	344,060	221,730	55.2%	1,999,987	2,232,381	-10.4%
(=) Total Disappearance	2,285,738	2,374,256	-3.7%	459,637	502,124	-8.5%	2,745,375	2,876,380	-4.6%
(-) Exports	948,524	1,126,365	-15.8%	138,724	202,495	-31.5%	1,087,248	1,328,860	-18.2%
(=) Disappearance-Canada & United States	1,337,214	1,247,891	7.2%	320,913	299,629	7.1%	1,658,127	1,547,520	7.1%